



Combination Study Tour/Workshop: "Sustainable Energy Financing" Vienna Austria, May, 14-16, 2013 The INOGATE New ITS Project



AGENDA

Erste Bank, Vienna, Austria

Day 1

14 May 2013

- 08:30 08:45 Opening: Introductions & briefing
Larry Good, key expert for sustainable energy, INOGATE New ITS Project
- 08:45 09:15 Presentation: "Following the OECD plan to climate stabilization"
Larry Good, key expert for sustainable energy, INOGATE New ITS Project
- 09:15 10:15 Lecture: "Making EE/RES financing attractive to banks: Sources, tools, methods, forms"
Michael Plechaty, local banking expert, VA TECH Finance
- 10:15 10:30 Coffee break
- 10:30 12:00 Lecture: "EE/RES Project structures, Part I: Risk identification and management, bank guarantees, main evaluation tools & indicators; Erste Bank"
Werner Weihs-Raabl, local banking expert, Erste Bank
Michael Plechaty, local banking expert, VA TECH Finance
- 12:00 13:00 Lunch
- 13:00 13:45 Lecture: "Project structures, Part II: Risk identification and management, bank guarantees, main evaluation tools & indicators; Erste Bank"
Werner Weihs-Raabl, local banking expert, Erste Bank
Michael Plechaty, local banking expert, VA TECH Finance
- 13:45 14:00 Presentation: "Project structures, Part III: Introduction of host bank, EE/RES financing, Erste Bank's policy and portfolio"
Werner Weihs-Raabl, local banking expert, Erste Bank
- 14:00 14:50 Presentation and discussion, RES project loan: "Bruck an der Leitha wind farm"
Werner Weihs-Raabl, local banking expert, Erste Bank
- 14:50 15:15 Coffee break
- 15:15 16:00 Presentation and discussion, EE project: "Federal Computing Center"
Margit Kapfer, local EE/RES expert, Denkstatt
- 16:00 16:30 Questions and answers
- 16:30 17:00 Return to hotel

End of Day 1

Day 2**15 May 2013**

08:30 09:00 Presentation: "Short analysis tool to determine LCC feasibility"
Larry Good, key expert for sustainable energy, INOGATE New ITS Project

09:00 10:00 Presentation: "The Austrian and European Experience; Support Facilities Available - Part 1"
Margit Kapfer, local EE/RES expert, Denkstatt

10:00 10:20 Coffee break

10:20 11:00 Presentation: "The Austrian and European Experience; Support Facilities Available - Part 2"
Margit Kapfer, local EE/RES expert, Denkstatt

11:00 12:00 Group work: "Exercises in developing EE/RES financing schemes and lending conditions"
Vahan Babajanyan, banking & financial expert, INOGATE New ITS Project

12:00 13:00 Lunch

13:00 13:50 Travel to EE project site

13:50 14:50 EE Project: "Federal Computing Center, site owner's view of project"
BRZ project manager

14:50 15:00 Coffee break

15:00 16:10 Visit of facilities at EE project site, Federal Computing Center
BRZ project manager

16:10 16:30 Questions and answers

16:30 17:00 Return to hotel

End of Day 2

08:30 09:00 Presentation: "RES Financing in Partner Countries: Challenges and achievements"
Vahan Babajanyan, banking & financial expert, INOGATE New ITS Project

09:00 10:20 Group 1 presentation and discussion: "Solutions & conclusions of exercise"
Group 1 leader

10:20 10:40 Coffee break

10:40 12:00 Group 2 presentation and discussion: "Solutions & conclusions of exercise"
Group 2 leader

12:00 13:00 Lunch

13:00 13:50 Travel to RES project site

13:50 14:20 Presentation and discussion, RES loan project: "Windpark Bruck an der Leitha
experience, site owner's view of project"
Verbbund project manager

14:20 15:00 Visit of RES project site facilities
Verbbund project manager

15:00 15:20 Coffee break

15:20 16:10 Visit of RES project site facilities (continued)
Verbbund project manager

16:10 16:30 Questions and answers

16:30 17:00 Return to hotel

17:00 18:00 Closing: Debriefing, presentation of certificates
Larry Good, key expert for sustainable energy, INOGATE New ITS Project

End of Day 3