



INO GATE AHEF AM.80 Workshop **CAPACITY BUILDING for FINANCING of EE/RES PROJECTS**

5-9 November 2013,

Yerevan, Armenia

APPENDIX – Participant evaluation

All answers are summarized below. Some participants checked multiple answers.

1. Was the seminar useful?

- 24 Yes
- 2 No
- 1 More or less

2. Reasons for attending were

- 17 To learn something new and interesting
- 18 To learn the experience of EU countries
- 4 To refresh knowledge
- 3 My management sent me to attend
- 1 To meet with colleagues

3. Most relevant features of seminar were

- 15 Evaluation of financial feasibility of EE/RES projects
- 13 Financial calculations
- 12 International experience
- 10 Feasibility in investments and introduction to case studies
- 9 New and important information
- 5 Skills to find alternative solutions
- 7 Importance of practical skills and discussions

4. Is EU experience in this area applicable in your country?

- 17 Yes
- 7 Yes, but in the mid-term perspective
- 3 Not sure

5. Would you recommend including this topic in your bank/organisation training?

- 22 Yes
- 3 Not sure

1 Already used

6. What was the most interesting seminar activity?

- 14 Discussions of results and problems
- 11 Group work and presentations
- 9 Lectures
- 7 Individual work
- 2 Tests

7. Will you apply the new knowledge to your work in the future?

- 17 Yes
- 9 Probably
- 1 Not sure

8. How will you use the new skills in the future?

- 6 Creating a template/standard approach for evaluating prospective projects
- 9 Convincing investors and clients
- 9 Developing a risk management system
- 7 Working with and training other employees

9. Do you intend to continue learning this topic?

- 13 Yes
- 12 Probably
- 1 Not sure

10. Suggested improvements

- 14 More practical exercises
- 8 More focus on other financial/investment solutions
- 5 No improvement necessary
- 5 Longer seminar
- 1 Shorter seminar

11. Seminar quality

A. Event organisation

| | |
|--------------|-----|
| Venue | 95% |
| Meals | 96% |
| Equipment | 92% |
| Organization | 94% |

B. Event content

| | |
|-----------------|-----|
| Lectures | 95% |
| Exercises | 91% |
| Experts | 98% |
| Help & guidance | 95% |
| Discussions | 65% |
| Translation | 95% |